

Buyer Background Information

Name		Phone	
Address		Mobile	
City		E-mail	
State		Zip	

1. Are you currently employed? If so, in what industry and what position?

2. Provide a brief description of your responsibilities.

3. Work Experience. Provide the top 3 industry positions you have held and when:

3.1. Industry:	Position:	Latest Date:
3.2. Industry:	Position:	Latest Date:
3.3. Industry:	Position:	Latest Date:

4. Please check each business category that interests you:

Manufacturing	Automotive	Restaurant / Food Services
Retail Store	Computers / Hi-Tech	Established Franchise
Hospitality / Travel	Investment Opportunity	Home-based Business
Professional Practice	Not Sure / Anything	

5. What is your current annual income (in \$000)?

6. What is the minimum salary draw you need during the first year owning your new business (in \$000)?

7. What amount of cash will you contribute for –
 - 7.1. Down payment (in \$000)?
 - 7.2. Working Capital (in \$000)?

8. What is the source of the funds in section 7 above?
 - 8.1. How are you able to verify these funding source?

9. What statement best describes your net worth (i.e., total assets minus total liabilities):

10. What range is your FICO in?

11. Have you ever ...

11.1. Filed for bankruptcy?	If “Yes,” date:
11.2. Had a foreclosure?	If “Yes,” date:
11.3. Had a money judgement against you?	If “Yes,” date:

12. Are you married?
 - 12.1. If “Yes,” does your spouse work?
 - 12.2. In what industry does your spouse work?

13. How soon do you want to purchase your new business?

14. Is there any other information that could materially affect your ability to close on your purchase of a new business?

Signature _____ Date _____